

What is the Canadian Broker Network?

The Canadian Broker Network (CBN) is a group of the leading, independent commercial insurance brokers in Canada. Together, the nine CBN members write more than \$400 million in commercial premiums through over 100 insurance companies.

CBN provides an open, non-competitive forum for the principals of each firm. Members meet semi-annually and share detailed information on both insurance and operational aspects of their businesses.

The open exchange of ideas and information is key to the success of the CBN. Best practices in the areas of sales, service, marketing, human resources, technology and insurance company relations are openly shared by each member.

By respecting and leveraging the groups' diversity, CBN members are able to maximize their individual potential.



Goals and Objectives

The key strategy behind the CBN is to assist the growth and profitability of its members through cross learning and sharing of information in a confidential environment.

Additional objectives include:

- To provide reliable industry data to further develop the growth of members
- To work collaboratively to bring new ideas and initiatives to each member
- To develop strong relationships among individual members
- To enable senior managers and other employees of CBN members to share information
- To provide CBN member clients with a cross-Canada solution for their insurance needs

Benefits to Clients of CBN Members

In dealing with a CBN brokerage member, you can take comfort in the knowledge that one of Canada's leading insurance brokerages is managing your insurance needs. A CBN member can access significantly more insurance companies and service any type of national account through the network.



The leading independent commercial insurance
broker network in Canada



Members of the Canadian Broker Network

**Blonde & Little Insurance Group
Purdom Insurance Brokers**

150 Ouellette Place, Suite 100
Windsor, Ontario N8X 1L9
Phone: (519) 254-1633
Fax: (519) 254-2150
www.blonde-little.com

CMW Insurance Services Ltd.

Suite 700, 1901 Rosser Avenue
Burnaby, British Columbia V5C 6R6
Phone: (604) 484-0204
Fax: (604) 294-3003
www.cmwinsurance.com

**Creighton & Company
Insurance Brokers Ltd.**

315 Matheson Boulevard East
Mississauga, Ontario L4Z 1X8
Phone: (905) 890-0090
Fax: (905) 890-0100
www.creightoninsurance.com

**Dan Lawrie Insurance
Brokers Ltd.**

105 Main Street East, 14th Floor
Hamilton, Ontario L8N 1G6
Phone: (905) 525-7259
Fax: (905) 521-7989
www.danlawrie.com

Lloyd Sadd Insurance Brokers Ltd.

17413 - 107 Avenue
Edmonton, Alberta T5S 1E5
Phone: (780) 483-4544
Fax: (780) 484-5727
www.lloydsadd.com

**Moore-McLean Corporate
Insurance Ltd.**

Suite 900, 48 Yonge Street
Toronto, Ontario M5E 1G6
Phone: (416) 364-4000
Fax: (416) 364-8983
www.mooremclean.com

Rogers Insurance Ltd.

600 - 1000 Centre Street North
Calgary, Alberta T2E 7W6
Phone: (403) 296-2400
Fax: (403) 296-2439
www.rogersinsurance.ca

**Smith, Petrie, Carr & Scott
Insurance Brokers Ltd.**

359 Kent Street
Ottawa, Ontario K2P 0R6
Phone: (613) 237-2871
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